



## **Leadership, Management, and Organization Efficiency Training**

### **Leadership**

***All Leadership Training Sessions focus on strengthening one's ability to lead and grow a strong, effective team.***

#### ***Training Objectives:***

- Strategic Thinking Leadership Development - analyze business, create opportunities, develop plans
- Emotional Intelligence - identify one's own emotions and understanding emotions of others
- Decision-Making - elevate ability to make informed decisions under pressure
- Delegating - establish clear roles, responsibilities and expectations

### **Management**

***All Management Training Sessions focus on learning skills to manage a team in a proactive manner.***

#### ***Training Objectives:***

- Conflict Resolution - learn techniques to resolve issues in an effective manner
- Communication - clear and concise ways to communication information and expectations
- Performance Management - clear expectations, feedback, and performance

### **Organization Efficiency**

***All Organization Efficiency Training Sessions focus on learning new tools to implement that increase operational efficiency.***

#### ***Training Objectives:***

- Streamlining - review of processes and procedures to identify areas for improvement, and learn new tools to implement SOPs that simplify processes and increase efficiency
- Employee Productivity - learn ways to increase employee engagement and accountability

*This training program is designed for business owners and leadership team members.  
Training is tailored to individual business needs and requires a 9-12 month commitment.  
Contact Sascha at [sascha@consulting-sm.com](mailto:sascha@consulting-sm.com) for more information.*